



SANTA FE
LEHRER & EARLEY
LUXURY BROKERS

Your Santa Fe Source



HOME BUYERS'/BROKER BACKGROUND QUESTIONNAIRE

We are pleased that you have chosen Team Lehrer & Earley in your quest to find the ideal property that suits your needs. It is our objective to make the process as efficient as possible. To that end, please take time to review and answer the following questions so that we can better understand your objectives and timetable with the goal of presenting properties to you that best meet your needs.

AS YOUR BROKERS, WE WILL

- > Show you numerous areas/neighborhoods within Santa Fe to give you a general overview
- > Provide competitive information on homes in the areas in which you have interest
- > Arrange for showings of all properties that meet your criterion
- > Assist in the Purchase Agreement and negotiation processes
- > Oversee ordering inspections and assist in resolution of objections
- > Make pre-closing contact with the mortgage and title companies
- > Maintain constant communication with you and the sellers' broker
- > Coordinate the flow and delivery of required documents with the sellers' broker
- > Set-up a walk through
- > Attend the closing

Contact Info:

Name(s): _____

Home Address: _____

Home Phone: _____ Mobile: _____

Email Address: _____ Fax Number: _____

Information Helpful To Us:

Why are you planning to buy now? _____

What are your reasons for purchasing in Santa Fe? _____

Is this a primary, secondary or investment property? _____

How soon do you need to move? _____

How long have you been looking? _____

Are you working with any other brokers? _____

How many people are in your household? _____

Who are the decision makers? _____

What are your expectations for your new home? _____

What are your hobbies? (*Entertaining, gardening, workshop, etc.*) _____

What cultural events do you attend? _____

Do you like to entertain? _____

Are there special considerations? (*ADA, pets, extended family, etc.*) _____

Home Type: *Select any of interest*

Single-family ____ Villa ____ Casita ____ Condominium ____
Townhouse ____ Vacant Land/Custom Build ____ Ranch ____

Architectural style: *Select any of interest*

Pueblo ____ Territorial ____ Contemporary ____ Northern New Mexico/Pitched Roof ____
Soft Contemporary ____ Spanish ____
Multiple level ____ Single level ____ Split level ____

Property Features: *Importance (1= most important, 3= least important)*

Floor plan ____ Square footage ____ Bedrooms ____ (desired #): ____ Baths ____ (desired #): ____
Living room ____ Dining room ____ Family room ____ Media room ____
Office ____ Kitchen ____ Laundry room ____ Workshop ____
Wine storage ____ Pantry ____ Storage ____ Natural light ____
Views ____ Acreage/privacy ____ Floors ____ (circle desired): Brick Wood Stone Tile Carpet Concrete
Swimming pool ____ Hot tub/jacuzzi ____ Landscaping ____ Guest house ____
Parking ____ Garage ____ (circle desired): 2 car 3 car Separated Other: _____


Community Location: *Importance (1= most important, 3= least important)*

Convenience to employment ____ Convenience to shopping ____ Convenience to schools ____ Convenience to airport ____
Convenience to recreation (*golf, swimming, tennis, trails, equestrian, etc.*) ____ Proximity to police & fire protection ____ Proximity to health care ____
General appearance of properties in area ____ House value relative to area ____

Additional Comments:

Please return this questionnaire by fax to: 505-982-0204, or by email.

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